



School District of Manawa

“Students Choosing to Excel, Realizing Their Strengths”

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MEMO

To: Dr. Melanie Oppor
Ms. Carmen O'Brien

From: Bryant Cobarrubias

Date: February 4, 2019

Camera Vendor Recommendation

This memo is to formally recommend the School District of Manawa select the combination of PC & Cell and Bauer Electric as the vendor team to supply and install our new security camera system. The cost of their proposed solution is \$45,397. This includes camera equipment, installation and configuration labor, and materials except network cable.

We have considered other vendors before making this recommendation. Their solution offers the balance between functionality and cost and offers the best value for the grant dollars. Included with this memo are two alternative proposals we did not select. You will notice the proposals not selected were much more costly than the selected solution.

Additionally, this team has worked with City of Manawa and local police department to provide similar solutions. This provides additional value by allowing the local police to access our system with little additional training.

Sincerely,

Bryant Cobarrubias
Director of Technology
School District of Manawa

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